

### 13th - 17th February 2022

Sheikh Rashid Hall, Dubai World Trade Centre

## **POST SHOW REPORT 2022**

8TH EDITION



**PAVILION ORGANIZER** 

STRATEGIC PARTNER SPONSORED BY







## **GULFOOD PROFILE**

Gulfood is the world's largest annual food, beverage and hospitality exhibition which attracts F&B professionals from all over the world. It is a hub for international trade and commerce. Gulfood is a good opportunity for food companies to learn about the great innovations that will reshape the food sector, the trends that will turn into standards in the future, learn from the giants of the industry and the most prominent innovators, learn about the right path concerning the future of sector and how to prepare to cope with it, In addition to entering into fruitful business deals and partnerships.



WHERE THE WORLD CAME TO CONNECT, CREATE CHANGE

10,000 **Square Feet** 

### **SECTORS PRESENT**

Gulfood 2022 saw a landmark edition that united the food and beverage communities from around the world to not only mobilise global food trade, but also shape a more resilient, future-forward industry.

Number of **National Pavilions** at Gulfood







BEVERAGES

DAIRY

FATS & OILS







PULSES, GRAINS, & CEREALS

BRANDS

120,000

**Exhibitors** From 190 Countries

**Number of Visitors** 

# PAVILION INFORMATION



EVENT NAME Bahrain Pavilion @ Gulfood 2022

EDITION 8th Edition

DATES 13th -17th February 2022

VENUE
Dubai World Trade Centre, UAE

PAVILION SIZE 126 sqm.

SHOW TYPE
Trade Show

FREQUENCY Annual

WEBSITE www.worksmartbh.com/gulfood

NEXT EDITION 20th - 24th February 2023

PAVILION ORGANIZER WorkSmart for Events Management

PAVILION ORGANIZER

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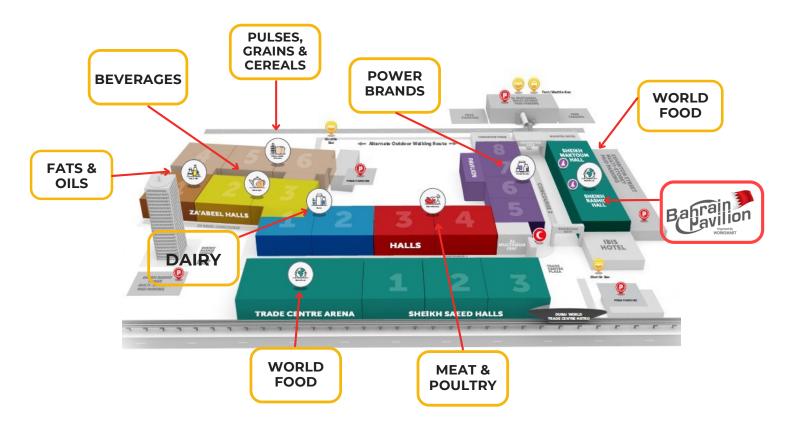




## PAVILION INFORMATION



### **OVERVIEW OF DWTC**





# EXHIBITOR PROFILE



Bahrain Pavilion @ Gulfood aims to open the doors for SMEs and Startups in the food industry from Bahrain to join the largest annual food trade show in the world for the purpose of improving the food industry in Bahrain through learning from leaders in the industry, accessing new markets, and being up to date with the latest trends in the industry.

LOCAL AND
INTERNATIONAL
EXHIBITING
COMPANIES

5 STARTUPS

BUSINESS OWNERS & STAFFS PRESENT



## EXHIBITOR PROFILE



### **SATISFACTION INDEX**

92%

RETURN OF INVESTMENT

99%

WILLING TO PARTICIPATE AGAIN



**SUCCESS RATE** 











## PRODUCTS SHOWCASED























### PARTICIPATING SMES













### PARTICIPATING STARTUPS











### STARTUP SECTION



Startup section was sponsored by Tamkeen. Five startup Bahraini companies joined in the Bahrain Pavilion @ Gulfood 2022 to kick-start their business and met new clients especially prospect investors.











SPONSORED BY



# MARKETING ACTIVITIES



#### MARKETING POWERPACK

As an online tool for exhibitor, this is where they build their profile and promote their presence through the show's website and printed catalogue.

Exhibitors Listing - upload company profiles, logos, and new product launches online.



Complimentary Tickets - an online 5-day free ticket to invite their customers, partners, and other VIPs to visit them during Gulfood week.

#### **GULFOOD MOBILE APP**

An online tool for exhibitors. This was provided to exhibitors in the Bahrain Pavilion. The objective of this mobile app is to allow exhibitors to connect with visitors to the shows, send and receive meeting requests.



## MARKETING ACTIVITIES







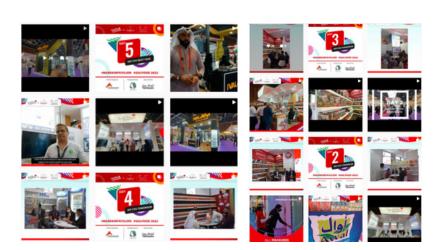
#### **EMAIL CAMPAIGNS**

Email campaigns were being broadcast as early as 3 months before the event which continued until the event is concluded. Content includes invitation to join, mentioning of exhibitors, partners, and sponsor, as well as the benefits & advantages of participating and the event details



#### SOCIAL MEDIA CAMPAIGN

Social media is one of the marketing tool to promote the participation of Bahrain Pavilion at Gulfood 2022. All exhibitors, sponsor, partners, press releases, and event details were being broadcast and also event registration and updates was announced in all social media platforms.



# NETWORKING ACTIVITIES



## PHOTO AND VIDEO COVERAGE

The event's photographer and videographer was available from the set-up day until the last day of the show. Action shots which include the business matching, signing agreements, and all other essential activities were prioritized. Exhibitor interviews were also made which addressed the exhibitor's commentaries on the event as a whole. Daily video highlights were provided and shared as well.













### **NETWORKING ACTIVITIES**



## Gulfood

### 2022 EVENT SCENES



Bahrain Pavilion companies had a fair share of inquiries and business opportunities during the event



Visitors of the Bahrain Pavilion seem very satisfied on how the products and services are highlighted during the event



Senior Management of the Bahrain Pavilion together with the Strategic Partner, Alwane Bahrain, gathered together for a business meeting and discussed how the exhibition exceeded their expectations.

### **MEDIA EXPOSURE**













#### Bottled drinking water Ival launched in Saudi Arabia



Ival, a high-quality bottled drinking water locally produced from underground water wells, in Saudi Arabia.

With its elegant packaging using modern colours, Ival water is produced in accordance with the highest global standards and specifications, using the latest equipment, locally and internationally, and innovative technologies as the ones used in Germany and Luxembourg.

The company does not only aim to become the largest bottled dirinking water company in the Kingdom of Saudi Arabia and the Middle East, but it also aspires to excel in this sector by relying on a huge production capacity using its network of factories located all over the Kingdom of Saudi Arabia. Enthermore, the company adopts the highest quality standards in operation and logistics, through its cadres in customer service and delivery

#### رقائـق الألمنيـوم وورق التغليـف Deeko وإنتاج أوعية حفظ الأطعمة مــن

♦ متخصصة بتصنيع منتجات تغليف المواد الغذائية

الخليجية.

"ديكو البحرين" تعتزم المشاركة بالجناح البحريني في "جلفود'

الألمنيــوم والعديد مــن المنتجات

منتجاتها أمام الزائرين والعارضين

من مختلف دول العالم بالإضافة لمشاركة التجارب والخبرات

وبناء علاقات عمل بناءة مع

الشركات العالمية والتعرف على

التوجّهات العالميـة الحديثـة في

مجال تصنيع مواد تغليف الغذاء.

كما ترمي الشركة من خلال

حضورها في الجناح البحريني

BAHRAIN

أعلنت شركة "ديكو البحريـن" المتخصصة في تصنيع منتجات تغليف المواد الغذائية عزمها المشاركة في الجناح الوطني البحرينـي فـيّ معـرض -جلفـود"، أكبر معرض للأغذية على مستوى الشرق الأوسط يقام خلال الفترة من 13 إلى 17 فبراير المقبل بمركز دبي التجاري العالمي. وتستعرض الشركة التى تأس

في مملَّكة البحرين العَّام 1986 خالال هذه المشاركة عدداً من منتجاتها في مجال إنتاج

إلى تعريفُ الكثيـر مـن العمـلاء العالمييــن علــى منتجــات شــركة ديكو عالية الحودة، اضافة ال تحت العلامة التجارية "دانة" فتح المزيد من الأسواق الخارجية ذائعة الصيت في الأسواق الإقليمية والعالمية لمنتجاتها. وتمثل هذا المشاركة فرصة ومن المرتقب أن يشارك في كبيرة أمام "ديكـو البحرين" لإبراز

الىلاد

معرض "جلفود" هـذا العـام نحو 5000 شركة تصنيع وتجارة غذاء حـول العالـم، وأن يســتقبل أكثــر من 100 ألفُ زائر من 200 دولة حـول العالم، وهذه هي المشــاركة التاسعة للجناح الوطني البحريني في المعرض، ويقوم بتنظيمً الجناح الوطني البحريني شركة وورك سمارت بشراكة استراتيجية مع جمعية ألواني البحرين.



العدد (١٦٠٣١) - السنة السابعة والأربعون - السبت ١١ رجب ١٤٤٣هـ - ١٢ فبراير ٢٠٢٢م

### افتتساح جنساح البحريسن فسي معرضس «جلفسود» للأغذي

الساعية خلف الاستضادة من

الصفقات التجارية وتحفيز الابتكار

والتعرف على المحتوى الرائد لهذا

الحدث الذي يجري بمشاركة أكثر

يُفتتح غَندًا، ١٣ فبراير، في المركز التجاري العالمي بدبي الجنباح البحريني بمعرض احلفود۲۰۲۲) بمشارکة ۱۰ شرکات بحرينية، ويستمر المعرض حتى يبوم الخمس الشادم. والشركات البحرينية المشاركة في نسخة هذا العام من الجناح البحريني في ، جلفود٢٠٢٢، هي أمالفي للأغذية. والبان أوال وديكو البحرين ومجموعة ترافكو، وجنتي، إضافة إلى جناح خاص بالشركات الناشئة يضم كل من مجموعة الدعيسي، وبلومضيلد القابضة، وقهوة ٢٦٠. ومراكش للزعفران وشاي السوالف وينظم قسم الشركات الناشئة في المعرض برعاية اتمكينء

وينظم المشاركة البحر بمعرض ،جلفود، كل من شركة وورك سمارت، لتنظيم المعارض والمؤتمرات وجمعية الواني البحرين، بموجب اتفاقية بينهما تتعاونان من خلالها على دعم وتسهيل مشاركة عدد من مؤسسات صناعة وتجارة الأغذية البحرينية في هذا المعرض.

الرئيس التنفيذي لـ وورك سمارت، أحمد عطية الله الحجيري قال إن المشاركة البحرينية في اجلفودا تمثل فرصة مواتية أمام شركات الأغنية البحرينية من أجل عرض منتجاتها أمنام الزائرين والعارضين من مختلف دول العالم بالإضافة إلى مشاركة التجارب





الطهاة وعلماء الأغذية والمسؤولين الحكوميين وقادة القطاع الأكثر تأثيرًا على مستوى العالم. ويشارك في معرض اجلفودا



() أحمد عطية الله الحجيري

هذا العام نحو ٥٠٠٠ شركة تصنيع وتجارة غنداء حنول العنالم، وأن يستقبل أكثر من ١٠٠ ألف زائر من ٢٠٠ دولة حول العالم.

### **MEDIA EXPOSURE**





MAGAZINE VIDEOS ABOUT CAREERS CONTACT ADVERTISE WITH US LOGIN/REGISTER

#### 10,000 visitors to Bahrain Pavilion at **Gulfood Exhibition**



The Bahrain Pavilion at The Gulfood 2022 exhibition, currently being held at the Dubai World Trade Centre, received more than 10,000 visitors in the first two days of its opening. Visitors learned about the products offered by the pavilion's participating Bahraini food enterprises, which helps to promote Bahraini food products in foreign markets and facilitates commercial transactions between Bahraini firms and their counterparts in the region and throughout the world.

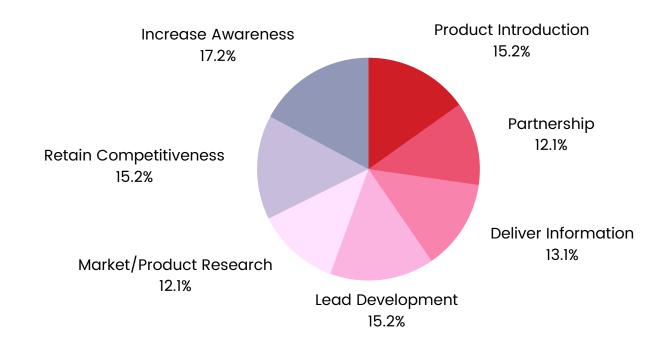




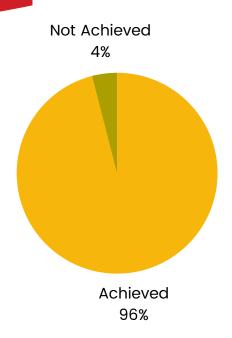
# EXHIBITOR EVALUATION



### **Participating Objectives**



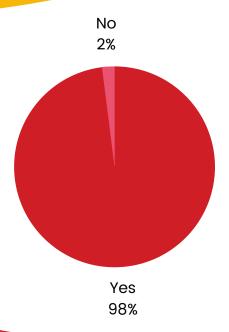
Are your primary objectives achieved?



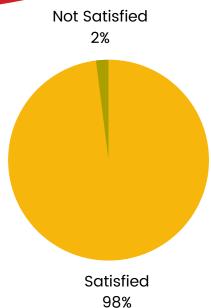
# EXHIBITOR EVALUATION



Were you able to meet your targeted audience?



Gulfood participation experience rating



# EXHIBITOR EVALUATION



Are you willing to participate in the next Gulfood?

# 

100%

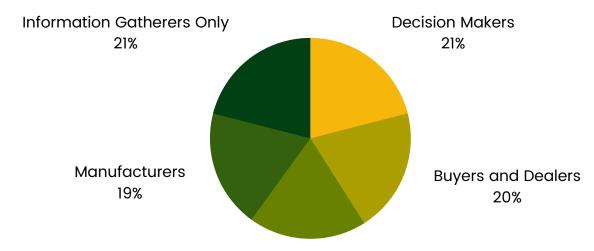




# VISITOR INFORMATION







Influential in Decision - Making Process 19%

SOME OF THE VISITING COUNTRIES



### **TESTIMONIALS**







Being part of the Bahrain Pavilion @ Gulfood for the first time gave us huge opportunity to promote our product and service. The show is great and beyond our expectations.

Wassim Farhoud Managing Director, Amalfi Foods W.L.L We are glad to be part of the Bahrain Pavilion @ Gulfood for 8 consecutive years! every edition has its own unique crowd and experience. This year we are able to meet our distributors and expand our production not only in GCC but also in other international countries.

Ganesh KV Acting CEO, Awal Dairy W.L.L





Exhibiting in Bahrain Pavilion at Gulfood 2022 is an ideal platform to showcase our products and maximize our company exposure to a worldwide range.

Saleem Akbar Export Executive, Deeko Bahrain W.L.L It is our first time to be @ Gulfood, the show gave us the glimpse of diverse culture. It is also a great privilege to reach our target markets.

Omar Alkashami Marketing Event Manager, IVAL Water



20th - 24th February 2023 Dubai World Trade Centre



## CONTACT THE TEAM TODAY TO BOOK YOUR SPACE!

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**PAVILION ORGANIZER** 



WorkSmart is a specialized events development and management company that provides a comprehensive service to a wide range of clients across a variety of event activities at the local, regional, and international levels.

It was in the year 2002 when we took the first step in development of business events under the Gulf Future Business Brand. In 2007, we became the first organization in Bahrain to initiate the Bahrain Pavilion at GITEX, Dubai. After 11 years in the business, we finally initiated to launch Worksmart, a stand-alone company that solely focuses on development and management of business events. This transition aims to emphasize our strength and capabilities for planning, developing, managing, and organizing events.